

Larry Souza, CCIM/CRE/RICS
Principle - Real Estate and Financial Economist/Advisor/Broker

Mr. Souza has over 20 years of experience in the commercial real estate industry. Prior to establishing the Johnson Souza Group, Inc., Mr. Souza worked for Charles Schwab Investment Management (CSIM), as Managing Director, Index Services; Chief Economist – Managing Director with Global Real Analytics (GRA); and Investment Advisor for Quantum Financial Network (QFN), providing economic and investment consulting and advisory services to retail and institutional real estate investors. He has also held senior positions in strategic portfolio research and analysis with BRE Properties, Metric Realty Advisors, and Mellon-McMahan/MacFarlane Partners. Mr. Souza holds graduate degrees in several fields, including finance, economics, public administration and information systems. He has also been teaching college level courses for the past 13 years: Real Estate, Finance and Economics at Cal. State East Bay (Hayward), Golden Gate University, San Francisco State University, and Santa Clara University. Mr. Souza is a Counselor of Real Estate (CRE), a Fellow of the Royal Institute of Chartered Surveyors (FRICS), Certified Commercial Investment Member (CCIM), and Certified Estate Advisor (CEA); is a member of the American Real Estate Society (ARES), the American Real Estate and Urban Economics Association (AREUEA), and Appraisal Institute; is an acting board member for Commercial Real Estate Women (CREW-SF) and Community Awareness and Treatment Services (CATs); and mentor for the Robert Toigo Foundation. Mr. Souza is also a Registered Representative and Investment Advisor.